

ORGANIZATION

Building with Steel (re)binds all sectors in the Dutch construction industry, commerce and supply, design and consultancy, building and construction companies, government agencies, research and education.

Building with Steel encourages the use of steel in construction and the independent research organization, which supports all parties in the building by using steel. Building with Steel initiates research to improve the quality of steel products and design and construction processes steel and contributes to the development of regulations for steel applications.

In addition, care Building with Steel promotion, information and education to a wider and better use of steel. Among the products and services include training and courses, textbooks, the trade magazine Building with Steel project advice and Support, National Steel Prize and the National Steel Construction. Building with steel ensures:

"BOUWEN MET STAAL HAS BEEN AN UNDERSTANDING FOR OVER 50 YEARS"

- Proper and effective laws and regulations through persistent lobbying in politics Hague, the departments and provincial and municipal governing bodies. Additionally Building with Steel represented (NEN) committees and working groups when composing or reviewing standards and practice guidelines.
- Bigger and better awareness of the possibilities and advantages of steel as a construction material through wide promotion supported by the steel construction industry.
 These activities also aim clients, architects and consultants the material-independent decision makers in programming and design projects - trust and enthusiasm for the material steel.
- Improved and innovative use of steel in construction through initiation and support of scientific and practical technical research. The studies are carried out by research institutes such as TNO, TU and within the 13 Technical Committees Building with Steel.
- Enriching knowledge of designing and building with steel and the different aspects that are important: concepts, materials, profile choices, dimensioning and detailing, cost and economics to fire protection, corrosion protection, sustainability and environment, and construction methods and logistics.
- Exchange of knowledge and experiences.







MAGAZINE

Building with Steel is a Independent Magazine for the construction building industry with a informative and educative character, especially for constructive and architectural designers. The Magazine consider inter alia to:

- (Recent) steel built projects
- Domestic and foreign developments
- National Steel Prize and language student price
- (Re)new(ed) calculation rules and standards
- Results of (scientific) research
- Opinions and views through interviews
- There are also regular features about news, products, publications and Question & Answer

As from 1967 brings the trade journal Steel Construction with news and current affairs, information on recent steel and construction projects (scientific) developments in building with steel.

Building with steel is carefully read by some 18,000 interested people and will bring you indirect contact with decision makers and buyers in the (steel) building industry, from developers, and federal, provincial and municipal governments to architects, contractors, engineers, steel construction companies, manufacturers and suppliers.

Editors team

Building with Steel are specialists and experts who are moving for some time in the art. The editorial board is composed of engineers who wish to share their wealth of experience with the reader. This own team of architectural journalists is driven by curiosity and enthusiasm, but especially by their love for the profession. In order to keep abreast of the latest engineering developments and to maintain a healthy look at the practice, the team has an Editorial Board. In this consultative meeting, experts from business, industry and science. In particular, Building with Steel produced nearly fifty years recognized this combination of editorial boards and as a specialist in the market. For the entire editorial team the next page.

Subscribers

Building with Steel employs 5,300 subscriptions. Based on readers' survey showed that this readership, consisting mainly of decision makers, highly skilled, relevant and very interested. In short, the magazine is read by specialists who are closely involved in the purchasing and decision-making throughout the construction industry.



EDITORIAL BOARD 2019

Reliable information is costly, especially when topicality plays a major role. Because with this information it is possible to form a vision and a strategy. The editorial board consists of motivated professionals with different specialties in construction. Participation in the drafting or effected the board in a personal capacity. From that position excludes interest.

	Name	Specialism	Comapny	Team	Brd
1	ir. Paul van Deelen	Constructief en Architectonisch ontwerp		~	
2	ir. Henk Orsel	Constructief bouwkundig	Bouwen met Staal	~	V
3	ing. Marco Pauw	Constructief bouwkundig	Bouwen met Staal	~	V
4	dr.ir. Roland Abspoel	Onderzoek staalconstructies	TU Delft		V
5	William Borgstein	Coating voorgelakte staalplaat	Tata Steel (Colorcoat)		V
6	ir. Maarten Braem	Constructief ontwerper staal en beton	Croes Bouwtechnisch Ingenieursbureau		V
7	Marc Derks	Conservering (metaliseren, coatings)	The Coatinc Company		V
8	ir. Ycha van Diermen	Constructief ontwerp staal en beton	Pieters Bouwtechniek Utrecht		V
9	Paul ter Haar	Verzinken	zen Zininfo Benelux		~
10	ir. Michiel Horikx	orikx Constructief ontwerp staal- en betonconstructies Hogeschool van Amsterdam			~
11	Gijsbert Kannekens	Utiliteitswerken, civiel/maritieme constructies	Hollandia Structures		~
12	ir. Frank Maatje	Software en staalconstructies	Bouwen met Staal		V
13	ir. Kay Oosterman	Projectontwerp	ZJA Zwarts & Jansma Architects		~
14	Kristiaan Flierman	Softwareontwikkelaar	Construsoft		~
15	ing. Jeroen Seinen	(Stalen) bruggen en natte infra	Rijkswaterstaat		V
16	Anita van Stiphout	Coatings voorgelakt, dunne metaalplaat	Jack Muller		~
17	ir. László Vákár	Constructief ontwerp staal en koudgebogen glas	Movares		V
18	ing. Fred Vasquez	Fabricage en montage staalconstructies	Dumebo DWS		~
19	Tristan Wolvekamp MSc	Civiele en maritieme constructies	BAM Infra Consult		V





READER SURVEY

Research has revealed that the subscribers to Build with Steel engaged in below the chart with range data specified sectors. In total, the magazine Building with Steel 5,324 subscribers.

branche	subscrib
Engineeringcompany	2283
Architect agency	847
Steelconstruction	574
Students	349
Government Town 212 Province 48 National 36	296
Contractors	227
Producers	182
Tekenbureau	136
Teachers	86
Steel Supplier	85
Project developer	78
Housing Association	41
Branche Organization	24
Else	116
total subscribers	5.324

functon	subscrib
Engineer	1.368
Director	1.266
Project leader	781
Architect	514
Student	349
Manager	247
(Architectural) Advisor	243
Architectural employee	139
Documentalist	86
Teacher	86
Admin/Marketing/Sales	61
Policy Officer	48
Draftsman	47
Else	89
total subscribers	5.324

education	subscrib
Universiteit / HBO	4.903
MB0	421

decision maker	subscrib
yes	2.342
advise	1.757
no	1.225

78% is involved in the decision on investments

Total subscribtions	18.102
receiver	1
total readers	<u>2,4</u> +
average readers	3,4
total subscribers	<u>5.324</u> x
total readers	18.102

READERS AD

The study revealed that 83% of readers are viewing the ads in the magazine and / or read

- Building with Steel gets a score of 7.8
- Building with steel is used as a reference
- Almost half of the readers is part of the management team
- The content is applicable to daily work
- General technical or design articles are read by 94% of the recipients at the company where one is employed

GENERAL INFORMATION AND RESERVATIONS

general information	n
Title	Bouwen met Staal (Building with Steel)
Subtitle	Magazine on steel and steel structures
Publisher	Bouwen met Staal Louis Braillelaan 80 2719 EK Zoetermeer The Netherlands T: +31 88 353 1212 www.vakbladbouwenmetstaal.nl www.bouwenmetstaal.nl
Edition	5.500 (5.324 subscribers + extra)
Appearance	6x per year
Design	Banee Design, Rotterdam

ad booking and material			
advertisement Exploitation	Advercom bv Dijkzichtlaan 2 2071 EZ Santpoort-Noord The Netherlands Erik de Jong edejong@advercom.nl T: +31 (0)23 73 70 763 M: +31 (0)624 68 52 25		
Submitting material	Bouwen met Staal Louis Braillelaan 80 2719 EK Zoetermeer Secretariaat advertenties@bouwenmetstaal.nl T: +31 (0)88 353 12 12		

PUBLICATION DATES AND RATES





PUBLICATION DATES 2019

no	month	appearence	closingdate material ads
267	February	22 February	11 January
268	April	21 April	15 March
269	June	23 June	17 May
270	August	23 August	19 July
271	October	Begin October (together with the Nationale Staalbouwdag)	6 September
272	December	21 December	15 November

TARIFFS (EUR)

full colour	1x	3x	6x	12x	18x
1/1 page	3.250	3.090	2.930	2.640	2.340
1/2 page	1.950	1.860	1.760	1.590	1.390
1/4 page	1.170	1.110	1.060	960	850

All rates are exclusive of VAT, extra DTP, reproduction material, special litho work and additional correction(s). Errors caused by the supplying (color) material without proper (color) drop test beyond the responsibility of Building with Steel.

remaining	
Cover inside	15% addition
Backcover	25% addition
Insert	On request
Conditions	In accordance with the terms and conditions of the Rules for the Advertising- being of ROTA

page	vertical	horizontal
1/1 page	210 x 297 mm (*)	
1/2 page	91 x 267 mm	186 x 132 mm
1/4 page	91 x 132 mm	186 x 65 mm

(*) Note: Exclusive 3 mm bleed all around